

Contract #	2903213	Date Entered	06/02/17
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kimberly Camps
Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
СРЕ	, 5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	

Washington (WJLA)		
By Broadcast Month	Spots	<u>Rate</u>
Jun. 2017	163	\$141,850.00
Grand Total:	163	\$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We '	Γh F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	06/06/17-06/08/17	3	:30	12:37A- ABC-Nightline			1	1	1	i	į.	2	\$250.00	\$500.00	Washington (WJLA)		6/2/17
1.0.1	Closed Preempt	06/07/17					1		1			1				Washington (WJLA)	Program Change/Exception - Nightline begins at 107am on Wednesday	
2.0	Normal Line / SPOT	06/06/17-06/08/17	3	:30	11:35P- ABC-Jimmy Kimmel			1	1	1		i	3	\$550.00	\$1,650.00	Washington (WJLA)		6/2/17
3.0	Normal Line / SPOT	06/06/17-06/09/17	3		4:24:24A- News-Good Morning Washington at 430a		1	1	1	1	1		4	\$125.00	\$500.00	Washington (WJLA)		6/2/17
4.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	4:58A- News-Good Morning Washington at 5a						2		8	\$300.00	\$2,400.00	Washington (WJLA)		6/2/17
5.0	Revised Line / SPOT	06/06/17-06/09/17	3	:30	6A- News-Good Morning Washington at 6a			1	1	1 1						Washington (WJLA)		6/2/17
5.1	Normal Line / SPOT	06/06/17-06/09/17	3	1	6A- News-Good Morning Washington at 6a				2			1	8	\$1,000.00	\$8,000.00	Washington (WJLA)		6/5/17
6.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	6:58A- ABC-Good Morning America			2	2	2 2	2	1	8	\$1,000.00	\$8,000.00	Washington (WJLA)		6/2/17
7.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	9A- Live with Kelly			1	1	1 1		i	4	\$400.00	\$1,600.00	Washington (WJLA)		6/2/17

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

Weekly/Irregular Northam 6/6-6/13

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back



WJLA

1100 Wilson Blvd, 6th Floor Arlington, VA 22209

Account Types

Billing Type

Contract #	2903213	Date Entered	06/02/17
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17
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Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	. , , .	Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
CPE	5547	Net Total	\$120,572.50

Local/Political Candidate Agency BRD

Weekly/Irregular Northam 6/6-6/13

Washington (WJLA)		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Jun. 2017	163	\$141,850.00
Grand Total:	163	\$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	MO	ıu	We T	III T	-r 5a	Su	Spots	Rate	Total	Station	Comments	Entered
8.0 No	ormal Line / SPOT	06/06/17-06/09/17	3	:30	10A- Rachael Ray		1	1	1 1	1	1		4	\$325.00	\$1,300.00	Washington (WJLA)		6/2/17
9.0 No	ormal Line / SPOT	06/06/17-06/09/17	3	:30	10:58:25A- ABC-The View			1	1 1	1	1	i	4	\$450.00	\$1,800.00	Washington (WJLA)		6/2/17
10.0 No	formal Line / SPOT	06/06/17-06/09/17	3		11:59:56A- News-ABC 7 News at Noon				1 1				4	\$350.00	\$1,400.00	Washington (WJLA)		6/2/17
11.0 Re	evised Line / SPOT	06/06/17-06/09/17	3		12:30P- Who Wants to be a Millionaire			1	1 1	1	1	1				Washington (WJLA)		6/2/17
11.1 No	formal Line / SPOT	06/06/17-06/09/17	3		12:30P- Who Wants to be a Millionaire				2 2				8	\$300.00	\$2,400.00	Washington (WJLA)		6/5/17
12.0 No	ormal Line / SPOT	06/06/17-06/09/17	3	:30	12:57:56P- ABC-The Chew			1	1 1	1	1		4	\$325.00	\$1,300.00	Washington (WJLA)		6/2/17
13.0 Re	evised Line / SPOT	06/06/17-06/09/17	3	:30	2P- ABC-General Hospital			1	1 1	1	1					Washington (WJLA)		6/2/17
13.1 No	ormal Line / SPOT	06/06/17-06/09/17	3	:30	2P- ABC-General Hospital			2	2 2	2 :	2	i	8	\$550.00	\$4,400.00	Washington (WJLA)		6/5/17
14.0 No	ormal Line / SPOT	06/06/17-06/09/17	3	:30	3P- 4P (EST)			1	1 1	1	1		4	\$300.00	\$1,200.00	Washington (WJLA)		6/2/17
15.0 No	formal Line / SPOT	06/06/17-06/09/17	3		4:58:27P- News-ABC 7 News at 5p				2 2				8	\$450.00	\$3,600.00	Washington (WJLA)		6/2/17
16.0 No	formal Line / SPOT	06/06/17-06/09/17	3		5:59:26P- News-ABC 7 News at 6p			1	1 1	1	1	1 1	4	\$750.00	\$3,000.00	Washington (WJLA)		6/2/17

CONFIRMATION CONTRACT

Accepted-Station: Date: Comments:

Sales Tax

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Date:

Accepted-Agency/Advertiser:



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Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	1	Commission	\$21,277.50
CPE	5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	
Billing Type	Weekly/Irregular		

Northam 6/6-6/13

Washington (WJLA)		
By Broadcast Month	<u>Spots</u>	Rate
Jun. 2017	163	\$141,850.00
Grand Total:	163	\$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Su Su	Spots	Rate	Total	Station	Comments	Entere
17.0	Revised Line / SPOT	06/06/17-06/08/17	3	:30	6:27P- 6:30P (EST)			1		1						Washington (WJLA)		6/2/17
17.1	Normal Line / SPOT	06/06/17-06/09/17	3	:30	6:27P- 6:30P (EST)			1	1	1	1	1	4	\$2,500.00	\$10,000.0	Washington (WJLA)		6/5/17
18.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	6:57P- 7P (EST)			1	1	1	1		4	\$2,500.00	\$10,000.0	Washington (WJLA)		6/2/17
19.0	Normal Line / Access	06/06/17-06/09/17	3	:30	6:58:46P- Wheel Of Fortune			1	1	1	1		4	\$1,800.00	\$7,200.0	Washington (WJLA)		6/2/17
20.0	Normal Line / Access	06/06/17-06/09/17	3	:30	7:27:56P- Jeopardy			1	1	1	1	1	4	\$2,400.00	\$9,600.0	Washington (WJLA)		6/2/17
21.0	Normal Line / SPOT	06/06/17-06/09/17	3		11:00:26P- News-ABC 7 News at 11p		1 .		1 1		1	1	2	\$900.00	\$1,800.00	Washington (WJLA)		6/2/17
21.0.1	Closed Preempt	06/07/17														Washington (WJLA)	Program Change/Exception - Late news begins at 1130p on Wed night	
21.0.2	Closed Preempt	06/09/17							1 1			1				Washington (WJLA)	Program Change/Exception - Late news begins at 1130p on Wed night	
22.0	Normal Line / SPOT	06/06/17-06/09/17	3	:30	3:59:27P- News-ABC 7 News at 4p			1	1	1	1		4	\$350.00	\$1,400.0	Washington (WJLA)		6/2/17
23.0	Normal Line / Prime Premium	06/08/17-06/08/17	3	:30	8P- ABC-Greys Anatomy (Thursday)					1 .		1		\$7,500.00	o O	Washington (WJLA)		6/2/17

CONFIRMATION CONTRACT		
Accepted-Station:	Date:	Comments:

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Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
CPE	5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	

Washington (WJLA)	Smoto	Data
By Broadcast Month	<u>Spots</u>	Rate
Jun. 2017	163	\$141,850.00
Grand Total:	163	\$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
23.0.1	Closed Preempt	06/08/17														Washington (WJLA)	Program Change/Exception	
24.0	Normal Line / Prime Premium	06/08/17-06/08/17	3	3 :30	10P- ABC-The Catch (Thursday)					1				\$4,000.00	0	Washington (WJLA)		6/2/17
24.0.1	Closed Preempt	06/08/17								1 1		1				Washington (WJLA)	Program Change/Exception	
25.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	6:58:40A- ABC-Good Morning America Saturday					1 1		1	1	\$300.00	\$300.0) Washington (WJLA)		6/2/17
26.0	Normal Line / Prime	06/09/17-06/09/17	3	:30	7:57:56P- ABC-Jimmy Kimmel Live Game Night						1	1	1	\$3,500.00	\$3,500.0	Washington (WJLA)		6/2/17
27.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	12:37A- ABC-Nightline		1					i	1	\$250.00	\$250.0	Washington (WJLA)		6/2/17
28.0	Normal Line / SPOT	06/11/17-06/11/17	3	:30	1:04A- Scandal						i	1	1	\$100.00	\$100.0	Washington (WJLA)		6/2/17
29.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	11:35P- ABC-Jimmy Kimmel		1					i	1	\$550.00	\$550.0	Washington (WJLA)		6/2/17
30.0	Normal Line / SPOT	06/12/17-06/13/17	3	3 :30	4:24:24A- News-Good Morning Washington at 430a		1	1		1 1		1	2	\$125.00	\$250.00	Washington (WJLA)		6/2/17
31.0	Normal Line / SPOT	06/12/17-06/13/17	3	:30	4:58A- News-Good Morning Washington at 5a		2	2				1	4	\$300.00	\$1,200.00	Washington (WJLA)		6/2/17
		•	•	•	COI	VFI	RM	ΑT	10	N (CON	TR	ACT		•			•
ccepted-A	gency/Advertiser:			Date:	Accepted-Stati	on:								Date:	Comments:			

Accepted-Station:

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Billing Type

Weekly/Irregular Northam 6/6-6/13



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

650 Massachusetts Ave NW Ste 210 Washington, DC 20001

Contract #	2903213
Schedule Dates	06/06/17-06/13/17
Advertiser	Ralph Northam for '
Agency	Buying Time Media
Product	POLITICAL CANDID

m for Virginia Governor-D (116676) Media (1779) ANDIDATE (ns) (1186) GOVERNOR/DEM (926535) Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Northam 6/6-6/13

WJLA/GJLA/EJLA Sales Office **Buyer Name** Phone/Fax 5547

Account Types Local/Political Candidate Agency BRD Billing Type Weekly/Irregular

CPE

Date Entered 06/02/17 Last Modified 06/05/17 Entered By Kimberly Camps

No

Normal

\$120,572.50

CO-OP Headline #

> Order Type Package Deal

Commission % 15.00 Commission \$21,277.50

Net Total Sales Tax Washington (WJLA) By Broadcast Month Spots Rate Jun. 2017 163 \$141,850.00 Grand Total: 163 \$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu \	We Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entere
Revised Line / SPOT	06/12/17-06/13/17	3	:30	6A- News-Good Morning Washington at 6a		1	1	1						Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/13/17	3	:30	6A- News-Good Morning Washington at 6a		2	2	1			4	\$1,000.00	\$4,000.0	Washington (WJLA)		6/5/17
Normal Line / SPOT	06/12/17-06/13/17	3	:30	6:58A- ABC-Good Morning America		2	2	1			4	\$1,000.00	\$4,000.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/11/17-06/11/17	3	:30	7:58:40A- ABC-Good Morning America Sunday		1	i	1		2	2	\$300.00	\$600.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/11/17-06/11/17	3	:30	10A- News-Full Measure with Sharyl Attkisson						1	1	\$300.00	\$300.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/12/17	3	:30	9A- Live with Kelly		1					1	\$400.00	\$400.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/12/17	3	:30	10A- Rachael Ray		1	i	i			1	\$325.00	\$325.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/12/17	3	:30	10:58:25A- ABC-The View		1					1	\$450.00	\$450.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/12/17	3	:30	11:59:56A- News-ABC 7 News at Noon		1		1		1	1	\$350.00	\$350.0	Washington (WJLA)		6/2/17
Normal Line / SPOT	06/12/17-06/12/17	3	:30	12:30P- Who Wants to be a Millionaire		1					1	\$300.00	\$300.0	Washington (WJLA)		6/2/17
	Revised Line / SPOT Normal Line / SPOT	Revised Line / SPOT 06/12/17-06/13/17 Normal Line / SPOT 06/12/17-06/13/17 Normal Line / SPOT 06/12/17-06/13/17 Normal Line / SPOT 06/11/17-06/11/17 Normal Line / SPOT 06/11/17-06/11/17 Normal Line / SPOT 06/12/17-06/12/17 Normal Line / SPOT 06/12/17-06/12/17	Revised Line / SPOT 06/12/17-06/13/17 3 Normal Line / SPOT 06/12/17-06/13/17 3 Normal Line / SPOT 06/12/17-06/13/17 3 Normal Line / SPOT 06/11/17-06/11/17 3 Normal Line / SPOT 06/12/17-06/11/17 3 Normal Line / SPOT 06/12/17-06/12/17 3	Revised Line / SPOT 06/12/17-06/13/17 3 :30 Normal Line / SPOT 06/12/17-06/13/17 3 :30 Normal Line / SPOT 06/12/17-06/13/17 3 :30 Normal Line / SPOT 06/11/17-06/11/17 3 :30 Normal Line / SPOT 06/11/17-06/11/17 3 :30 Normal Line / SPOT 06/12/17-06/12/17 3 :30	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Rachael Ray Normal Line / SPOT 06/12/17-06/12/17 3 :30 10:58:25A- ABC-The View Normal Line / SPOT 06/12/17-06/12/17 3 :30 11:59:56A- News-ABC 7 News at Noon	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- 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06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America Sunday 2 2 Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday 1 Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Rachael Ray 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10:58:25A- ABC-The View 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 11:59:56A- News-ABC 7 News at Noon 1	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 2 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America 2 2 2 Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday 1 1 Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Rachael Ray 1 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10:58:25A- ABC-The View 1 Normal Line / SPOT 06/12/17-06/12/17 3 :30 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 2 <td>Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 4 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 2 2 4 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America Sunday 2</td> <td>Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 4 \$1,000.00 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 4 \$1,000.00 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America 2 2 2 4 \$1,000.00 Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday 2 2 2 2 \$300.00 Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson 1 1 \$300.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 1 \$400.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Rachael Ray 1 1 \$325.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10:58:25A- ABC-The View 1 1 \$450.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 11:59:56A- News-ABC 7 News -ABC 7 News -ABC 7 News -ABC 7 News -ABC 7 News at Noon 1</td> <td> Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 </td> <td>Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning America Sunday Normal Line / SPOT 06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday Normal Line / SPOT 06/11/17 3 :30 10A- News-Full Measure with Sharpl Attitisson Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA)</td> <td>Revised Line / SPOT 06/12/17-06/13/17 3 130 6A- News-Good Morning Washington at 6a</td>	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 4 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 2 2 4 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America Sunday 2	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1 4 \$1,000.00 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 2 2 4 \$1,000.00 Normal Line / SPOT 06/12/17-06/13/17 3 :30 6:58A- ABC-Good Morning America 2 2 2 4 \$1,000.00 Normal Line / SPOT 06/11/17-06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday 2 2 2 2 \$300.00 Normal Line / SPOT 06/11/17-06/11/17 3 :30 10A- News-Full Measure with Sharyl Attkisson 1 1 \$300.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 1 \$400.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Rachael Ray 1 1 \$325.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 10:58:25A- ABC-The View 1 1 \$450.00 Normal Line / SPOT 06/12/17-06/12/17 3 :30 11:59:56A- News-ABC 7 News -ABC 7 News -ABC 7 News -ABC 7 News -ABC 7 News at Noon 1	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a 1 1 1	Revised Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning Washington at 6a Normal Line / SPOT 06/12/17-06/13/17 3 :30 6A- News-Good Morning America Sunday Normal Line / SPOT 06/11/17 3 :30 7:58:40A- ABC-Good Morning America Sunday Normal Line / SPOT 06/11/17 3 :30 10A- News-Full Measure with Sharpl Attitisson Normal Line / SPOT 06/12/17-06/12/17 3 :30 9A- Live with Kelly 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17-06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA) Normal Line / SPOT 06/12/17 3 :30 10A- Reachael Ray 1 \$1 \$300.00 \$300.00 Washington (WJLA)	Revised Line / SPOT 06/12/17-06/13/17 3 130 6A- News-Good Morning Washington at 6a

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA

1100 Wilson Blvd, 6th Floor Arlington, VA 22209

Billing Type

Weekly/Irregular Northam 6/6-6/13

Contract #	2903213	Date Entered	06/02/17
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kimberly Camps
Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
СРЕ	5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	

INCOMPLETE	CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu We	Th	Fr Sa	Su Sp	ts Rate	Total	Station	Comments	Entered
41.0 Normal Line / SPOT	06/12/17-06/12/17	3	:3	0 12:57:56P- ABC-The Chew		1					1 \$325	00 \$325.0	Washington (WJLA)		6/2/17
42.0 Normal Line / Prime	06/10/17-06/10/17	3	:3	0 9P- ABC-20/20 (Saturday)		-	- 1		1		1 \$2,000	00 \$2,000.0	Washington (WJLA)		6/2/17
43.0 Normal Line / SPOT	06/10/17-06/10/17	3	:30	0 11:00:26P- News-ABC 7 News at 11p					1		1 \$300	00 \$300.0) Washington (WJLA)		6/2/17
44.0 Normal Line / SPOT	06/11/17-06/11/17	3	:30	0 11:00:26P- News-ABC 7 News at 11p						1	1 \$350	00 \$350.0) Washington (WJLA)		6/2/17
45.0 Normal Line / SPOT	06/11/17-06/11/17	3	:3	0 11:35P- News-ABC 7 Sports Sunday						1	1 \$350	00 \$350.0) Washington (WJLA)		6/2/17
46.0 Normal Line / SPOT	06/10/17-06/10/17	3	:3	0 11:35P- News-ABC 7 On Your Side					1		1 \$400	00 \$400.0) Washington (WJLA)		6/2/17
47.0 Revised Line / SPOT	06/12/17-06/12/17	3	:3	0 2P- ABC-General Hospital		1	1						Washington (WJLA)		6/2/17
47.1 Normal Line / SPOT	06/12/17-06/12/17	3	:3	0 2P- ABC-General Hospital		2					2 \$550	00 \$1,100.0	Washington (WJLA)		6/5/17
48.0 Normal Line / SPOT	06/12/17-06/12/17	3	:3	0 3P- 4P (EST)		1					1 \$300	00 \$300.0	Washington (WJLA)		6/2/17
49.0 Normal Line / SPOT	06/12/17-06/12/17	3	:3	0 4:58:27P- News-ABC 7 News at 5p		2					2 \$450	900.0	Washington (WJLA)		6/2/17
50.0 Normal Line / SPOT	06/12/17-06/12/17	3	:3	0 5:59:26P- News-ABC 7 News at 6p		1					1 \$750	00 \$750.0) Washington (WJLA)		6/2/17

Date:

Comments:

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Accepted-Station:

Date:

Accepted-Agency/Advertiser:

Rate

\$141,850.00

\$141,850.00

Washington (WJLA)

Spots

163

163

By Broadcast Month

Jun. 2017

Grand Total:



Contract #	2903213	Date Entered	06/02/17
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kimberly Camps
Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
СРЕ	5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	
Billing Type	Weekly/Irregular		

Northam 6/6-6/13

Washington (WJLA)		i
By Broadcast Month	Spots .	<u>Rate</u>
Jun. 2017	163	\$141,850.00
Grand Total:	163	\$141,850.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu V	Ve Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
51.0	Normal Line / Access	06/12/17-06/12/17	3	:30	6:58:46P- Wheel Of Fortune		1	-		1	i.	1	\$1,800.00	\$1,800.00	Washington (WJLA)		6/2/17
52.0	Normal Line / Access	06/12/17-06/12/17	3	:30	7:27:56P- Jeopardy		1			1	1	1	\$2,400.00	\$2,400.00	Washington (WJLA)		6/2/17
53.0	Normal Line / SPOT	06/12/17-06/12/17	3		11:00:26P- News-ABC 7 News at 11p		1		1 1		1		\$900.00		Washington (WJLA)		6/2/17
53.0.1	Closed Preempt	06/12/17							1 1	-	1				Washington (WJLA)	Program Change/Exception	
54.0	Normal Line / SPOT	06/12/17-06/12/17	3		3:59:27P- News-ABC 7 News at 4p		1		1 1	1		1	\$350.00	\$350.00	Washington (WJLA)		6/2/17
55.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	7P- Wheel Of Fortune Wknd					1	i		\$600.00		Washington (WJLA)		6/2/17
55.0.1	Closed Preempt	06/10/17									1				Washington (WJLA)	Program Change/Exception	
56.0	Normal Line / SPOT	06/10/17-06/10/17	3	:30	7:30P- Jeopardy Wknd			1		1	1		\$500.00		Washington (WJLA)		6/2/17
56.0.1	Closed Preempt	06/10/17								-	1				Washington (WJLA)	Program Change/Exception	
57.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	6:57P- 7P (EST)		1	1	1	1		1	\$2,500.00	\$2,500.00	Washington (WJLA)		6/2/17
58.0	Revised Line / SPOT	06/06/17-06/09/17	3	:30	12:30P- Who Wants to be a Millionaire			X :	x x	х	1				Washington (WJLA)		6/5/17
		·	•		CC	NFI	RMA	ATI(O NC	CON	ΓRA	4CT				•	
ccepted-A	gency/Advertiser:			Date:	Accepted-Sta	tion:							Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



Contract #	2903213	Date Entered	06/02/17
Schedule Dates	06/06/17-06/13/17	Last Modified	06/05/17
Advertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Kimberly Camps
Agency	Buying Time Media (1779)	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
Brand	GOVERNOR/DEM (926535)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name		Commission %	15.00
Phone/Fax	/	Commission	\$21,277.50
СРЕ	5547	Net Total	\$120,572.50
Account Types	Local/Political Candidate Agency BRD	Sales Tax	

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu V	Ne Th	Fr S	Sa Su	Spots	Rate	Total	Station	Comments	Entered
58.1	Normal Line / SPOT	06/12/17-06/12/17	3	:30	12:30P- Who Wants to be a Millionaire	2	x				i	2	\$300.00	\$600.00	Washington (WJLA)		6/5/17
59.0	Normal Line / Prime	06/07/17-06/07/17	3		7:57:56P- ABC-Jimmy Kimmel Live Game Night			1	1			1	\$3,500.00	\$3,500.00	Washington (WJLA)		6/5/17
60.0	Normal Line / Prime	06/06/17-06/06/17	3		7:57:56P- ABC-Downward Dog (Tuesday)			1				1	\$3,500.00	\$3,500.00	Washington (WJLA)		6/5/17
61.0	Normal Line / Prime	06/06/17-06/06/17	3	:30	8:30P- ABC-American Housewife (Tuesday)			1				1	\$3,500.00	\$3,500.00	Washington (WJLA)		6/5/17
62.0	Normal Line / Prime	06/06/17-06/06/17	3	:30	9P- ABC-Black-ish (Tuesday)		1	1	i		i	1	\$4,000.00	\$4,000.00	Washington (WJLA)		6/5/17
63.0	Normal Line / Prime	06/06/17-06/06/17	3	:30	9:30P- ABC-Black-ish 2 (Tuesday)			1	į			1	\$4,000.00	\$4,000.00	Washington (WJLA)		6/5/17
64.0	Normal Line / SPOT	06/10/17-06/10/17	3		Orbit- 6:27P-6:30P(Sa), 6:57P-7P(Sa)				į		1	1	\$500.00	\$500.00	Washington (WJLA)		6/5/17
65.0	Normal Line / SPOT	06/12/17-06/12/17	3	:30	6:27P- 6:30P (EST)		1		1		1	1	\$2,500.00	\$2,500.00	Washington (WJLA)		6/5/17
66.0	Normal Line / Prime	06/06/17-06/06/17	3	:30	Orbit- [P]ABC-American Housewife 2 (Tues(Tu), [P]ABC-The Middle 2 (Tuesday)(Tu)		1	1	1		1 1 1 1 1 1	1	\$4,000.00	\$4,000.00	Washington (WJLA)		6/5/17

Date:

Comments:

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Accepted-Station:

Date:

Billing Type

Weekly/Irregular Northam 6/6-6/13

Accepted-Agency/Advertiser:

Rate

\$141,850.00

\$141,850.00

Washington (WJLA)

Spots

163

163

By Broadcast Month

Jun. 2017

Grand Total:

		WJLA		Sch	ontract of edule Dates vertiser	06/06/17-06/13/17	irginia Governor-D (116676)	Date Ente Last Modi Entered B	fied 06/	/02/17 /05/17 nberly Camps	Washington (WJLA) By Broadcast Month Jun. 2017	<u>Spots</u> 163
Buyin 650 I Ste 2	1100 Wilson Blvd, 6th Floor Arlington, VA 22209 Time Media assachusetts Ave NW		,	Pro Bra Sale Sale Buy Pho CPE Acc	esperson es Office er Name ene/Fax	Buying Time Media (1 POLITICAL CANDIDA' GOVERNOR/DEM (92 HOUSE-WASHINGTO) WJLA/GJLA/EJLA / 5547 Local/Political Candid Weekly/Irregular Northam 6/6-6/13	.TE (ns) (1186) :6535) N, WJLA/GJLA/EJLA (3869)	CO-OP Headline Demo Order Typ Package I Commissi Commissi Net Total Sales Tax	Deal 15. on % 15. son \$2	ormal .00 1,277.50 20,572.50	Grand Total:	163
						INCO	MPLETE CON	ITRA	СТ			
	T					ue to: Pending line Approva	MPLETE CON	ing Workflo	w Approvals ap	· ,		
	Line Type / Break Type	` '	Dates	Sec	Length	Run Times SI	ls (Contract is shown with Pend	ing Workflo Su Spots	w Approvals ap	Total	Station	Comr
	Line Type / Break Type M/G For 56.0.1 (MgNewL) / SF	POT 0	Dates 06/10/17-06/10/17 06/10/17-06/10/17	Sec 3	Length :30 6	ue to: Pending line Approva	ls (Contract is shown with Pend	Su Spots	w Approvals ap	Total \$500.00	Station Washington (WJLA) Washington (WJLA)	Comr

Rate \$141,850.00 \$141,850.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SP\	N M	lo T	Γu \	We 1	Γh	Fr	Sa Su	Spots	Rate	To	tal	Station	Comments	Entered
Est 67.0	M/G For 56.0.1 (MgNewL) / SPOT	06/10/17-06/10/17	3	:30	6:59:30P- Feed the Poor						-		1		\$500.00		\$500.00	Washington (WJLA)		6/6/17
Est 68.0	M/G For 55.0.1 (MgNewL) / SPOT	06/10/17-06/10/17	3	:30	6:59:30P- Feed the Poor			1	- 1	- :			1		\$600.00		\$600.00	Washington (WJLA)		6/6/17
Est 69.0	M/G For 53.0.1 (MgNewL) / SPOT	06/12/17-06/12/17	3		11:30:56P- News-ABC 7 News at 11p		1				1	1	1		\$900.00		\$900.00	Washington (WJLA)		6/6/17
	CONFIRMATION CONTRACT																			
Accepted-Ag	Accepted-Agency/Advertiser: Date:					Accepted-Station:								Date:	Com	Comments:				

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B/E Bookend P/B Piggy Back